

ECONOMIC DEVELOPMENT COUNCIL

There was a meeting of the Indian River County (IRC) Economic Development Council (EDC) on Tuesday, June 21, 2011 at 3:00 p.m. in Conference Room B1-501 of the County Administration Building B, 1800 27th Street, Vero Beach, Florida.

Note: You may hear an audio of the meeting and review the agenda and minutes on the IRC website - www.ircgov.com/Boards/EDC/2011.

EDC Members Present

Scott Carson, Real Estate Appointee
Andrea Coy, City of Sebastian
Keith Kite, Tourist Industry
Peter Robinson, Local Developer
Michael Corbitt, Alternate, Workforce Solutions
Scott Stradley, BCC Appointee
Aundrea Perry, Gifford Community
Penny Chandler, IR Chamber of Commerce (IRCOC)
Susan Adams, City of Fellsmere
Karl Zimmermann, Member-At-Large

EDC Members Absent

James Kretsch, Member-At-Large
Jeff Pegler, School Board
Jay Kramer, City of Vero Beach
William Penney, Banking Appointee
Linda Schlitt-Gonzalez, Member-At-Large
Beth Mitchell, Sebastian River Area Chamber of Commerce
Jan Pagano, Civic Organization
Harris Webber, Town of Orchid
Richard Stetson, Workforce Solutions
Talmage Rogers, Jr., Citrus Industry
Jerry Weick, Town of Indian River Shores
Doug Bournique, Local Industry

Others Present

Helene Caseltine, Alternate for the IRCOC
David King, INEOS
Tex Carter, INEOS
Dan Cummings, INEOS
Phil Brooks, SMI Telecom
Ron Diniz, Aluma Tower

Ricardo Amaral, Aluma Tower

IRC Staff

Sasan Rohani, Long Range Planning Chief
Bill Schutt, Senior Economic Development Planner
Terri Collins-Lister, Commissioner Assistant, District 4
Peter O'Bryan, Commissioner Liaison

Call to Order

Chairman Carson called the meeting to order at 3:00 p.m. and introductions were made.

Approval of the EDC Minutes of May 17, 2011

There was no quorum present to approve the minutes of May 17, 2011.

Consideration of SMI Telecom's Request for a Local Jobs Grant

Ms. Helene Caseltine, IRCOC, introduced Mr. Phil Brooks, CEO of SMI Telecoms LLC, a partner with NetBoss Technologies. She indicated SMI Telecoms LLC anticipated hiring 25 employees with an average annual wage well beyond the County's average wage.

Mr. Brooks provided detailed information on SMI Telecoms LLC, in his PowerPoint Presentation, a copy of which is on file in the Commission Office. He stated SMI Telecoms LLC developed software solutions for the global telecommunications industry as well as provided implementation and support services for its products. He indicated SMI Telecoms LLC currently employed approximately 43 people internationally in its offices in London, India, and Singapore. He added going forward SMI Telecoms LLC proposed headquarters would be located in Sebastian, Florida.

The Board Members agreed by consensus to recommend the Board of County Commissioners approve SMI Telecoms LLC request for a local jobs grant of up to \$169,000 payable over a three year period.

INEOS New Planet BioEnergy (INPB)

Mr. David King, President, INPB, gave an update in his PowerPoint on the INPB, a copy of which is on file in the Commission Office. He felt that INPB's Technology makes more productive use of waste as well as landfill gas by

turning it into something nobody wants and turning it into something everybody needs. He opined it was a great opportunity for IRC, an economic engine through the “clean” jobs and taxes and will provide a much better environmental footprint.

Commissioner Liaison O’Bryan stated the BCC at their June 21, 2011 meeting approved the Feedstock Agreement between INPB and the County’s Solid Waste Disposal District.

Aluma Tower Company, INC.

Mr. Ron Diniz, Vice President and General Manager, Aluma Tower Company, located at 1639 Old Dixie Highway in Vero Beach, Florida, indicated Aluma Tower manufactured portable lightweight aluminum telescoping towers combined with trailers and optional shelters to provide a portable mobile command center and could be used for temporary communications, disaster recovery, testing, monitoring, surveillance, site survey and wireless data transfer.

Mr. Diniz introduced Mr. Ricardo Amaral, Art and Marketing Director, and stated Aluma Tower Company continued to grow and was offered an opportunity to participate in a contract with one of the largest contractors of the U.S. Military for the Department of Homeland Security. He announced Aluma Tower had launched the Smart Tower which could be communicated through a cell phone. A discussion followed on the Smart Tower and business partnering with Motorola Inc. He announced Aluma Tower Company would be holding an open house on Monday, July 11, 2011 at 5:30 p.m. and invited all members.

Economic Development Report and Activities

Ms. Caseltine stated IRCOC just completed a video for the Florida’s Research Coast promoting Florida’s Research Coast as a business location and detailed in the six-minute video an overview on why businesses chose to locate to the Florida’s Research Coast. The video included interviews from David King, President, INPB; Jeff Berger, CEO, Piper Aircraft; Dr. Edwin Massey, President, Indian River State College; among other CEO’S from throughout region. She indicated the video could be viewed on the Florida’s Research Coast website at www.floridarc.com.

Ms. Caseltine mentioned IRCOC was still accepting nominations for the Industry Appreciation Program until July 29, 2011.

Mr. Keith Kite stated Regus Office Solutions had a signed a 10,000 square-foot lease for office space at the Bank of America Building located

downtown on Miracle Mile. Regus Office Solutions had 1,000 offices worldwide and was a virtual office with meeting rooms, global business networking solution, and enterprise capable.

Commissioner Liaison O'Bryan stated all members were invited to a grand opening on Wednesday, June 22, 2011 from 5:00 p.m. until 7:00 p.m. at The Arbors at the Lakes of Pointe West. The Arbors at the Lakes of Pointe West offers assisted living and Alzheimer care and has created 25 health care jobs.

Other Matters

There was none.

Adjournment

There being no further business, the meeting adjourned at 4:34 p.m.